COALITION FOR SMALL BUSINESS TAX FAIRNESS

May 25, 2018

The Honourable Bill Morneau Minister of Finance Finance Canada 90 Elgin Ottawa, Ontario K1A 0G5

Subject: Coalition for Small Business Tax Fairness - Suggested approaches on how to protect past passive investments

Dear Minister Morneau,

We are writing on behalf of the **Coalition for Small Business Tax Fairness**. Together, our organizations represent hundreds of thousands of independent businesses, professionals and taxpayers, across all sectors of the economy and all regions of the country that employ millions of Canadians. We are writing today to express concern regarding the new rules around passive investment income announced in federal budget 2018.

We would like to start by thanking your government for making efforts to listen to the small business community and for beginning to address some of the most serious concerns related to passive investment income rules. The new rules are an improvement and will lessen the negative impact on some smaller businesses.

However, despite your government's promise that passive investments currently held by small businesses would be grandfathered under the new rules, we are deeply concerned that existing passive investments will be used as a measure to determine whether they qualify for the small business deduction (SBD) on their active business income starting in 2019. In the event that passive investment income surpasses the \$150,000 mark in a year, businesses will completely lose access to the SBD, significantly increasing their overall tax burden.

We believe this is unfair to those who have followed the rules and made prudent and appropriate business decisions to create a capital reserve within their business. Since the early stages of these proposals, business owners were told repeatedly by your government that their existing passive investments would be unaffected, and these new rules would only apply on a go forward basis. As these investments will now affect a firm's tax bill on its active income, this effectively ends any grandfathering protection. We urge you to stand by the spirit of your commitment.

As the Budget Implementation Act is currently making its way through the House, time is quickly running out. We therefore encourage your government to act immediately to ensure that there are no unintended negative consequences on the small business community. The Coalition has worked closely with tax and accounting professionals on suggested approaches to permit greater grandfathering under the new rules and/or to decrease the burden on business owners as a result. We would recommend the government consider the following approaches to address this:

- Do not proceed with the proposed passive investment rules.
- If determined to proceed, work with the Coalition and tax professionals to ensure that existing passive investments are not included in the formula in determining eligibility for the small business deduction going forward. We are committed to working with you to develop a way to grandfather past passive investments without adding significant new complexities to the system.
- Implement a more gradual "grind" in eliminating the benefit of the small business tax rate. For example, adjust the grind over \$50,000 of passive income to \$2.50 per \$1 of passive income (rather than \$5 per \$1 of passive income). This would mean that the SBD is not ground down to nil until passive investment income reaches \$250,000.
- Raise the threshold where passive investment income begins to affect a firm's access to the SBD from \$50,000 to \$100,000 to exempt more small firms.
- Index the \$50,000 and \$150,000 exemption limits to inflation to prevent small businesses from being subject to bracket creep on the taxation of their passive investment income in future years.

As noted, we are committed to working with the Department of Finance to find solutions to help address our concerns without creating significant new complexities for government or business taxpayers. In addition to our concerns regarding passive investment rules, the small business community remains distressed by, and unprepared for, the new rules on income splitting. This issue has not gone away and we believe it is critical that your government consider amendments to income splitting rules such as delaying its effective implementation to January 1st, 2019. We would like to reiterate our earlier recommendations:

- 1. Immediately undertake an economic impact assessment of the package of proposed changes and delay implementing any tax changes until this assessment is complete.
- 2. On income splitting:
 - o Postpone the application of the changes until, at the very earliest, January 1, 2019.
 - Consider, at a minimum, a full exemption for spouses from the new income splitting rules.
- 3. Undertake a comprehensive review of Canada's income tax system with a view to reducing complexity, thereby helping small business owners better understand tax implications before making critical business decisions.

We remain committed to working with you. Please do not hesitate to reach out to any of the undersigned groups and associations should you have any questions or comments about the contents of this letter

Sincerely,

Greg Pollock President and CEO, Advocis

The Financial Advisor Association of Canada



13,000 members

Caroline De Guire, M.Sc. Écon. **CEO**

Association québécoise des informaticiennes et informaticiens indépendants



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Managing Director Canadian Association of Management Consultants





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John D. Gamble, CET, P.Eng. President & CEO Association of Consulting **Engineering Companies**



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Darlene Hyde **CEO** British Columbia Real **Estate Association**



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Dr. Larry Levin President Canadian Dental Association



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Kevin Lee, Chief Executive Officer Canadian Home Builders' Association



8.500 members

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Dr. Laurent Marcoux President Canadian Medical Association



150

85,943 members

Jan Ol

Dan Kelly President and CEO Canadian Federation of Independent Business



110,000 members

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Keith Costello, BADM, MBA-Strategy President & Chief Executive Officer Canadian Institute of Financial Planners



8,000 members

Samantha Gale

Executive Director Canadian Mortgage Brokers Association



5,000 members

John Dreke

John Dickie President of the Canadian Federation of Apartment Associations



11,200 rental owners, rental managers and rental industry suppliers

Ralph Suppa, CAE,

President & General Manager Canadian Institute of Plumbing and Heating



260 members

60

Glen Doucet Interim Chief Executive Officer Canadian Pharmacists Association



Jain R Min

Lorraine McLachlan
President & Chief Executive
Officer
Canadian Franchise
Association



Canadian Franchise Association ™ 750 Corporate members representing 40,000+ franchised outlets



Edward Whalen, P.Eng. President & CEO Canadian Institute of Steel Construction



Gary Simonsen Chief Executive Officer Canadian Real Estate Association



122,000 Realtors



Bob Brunet, CAE, BComm **Executive Director** Canadian Roofing Contractors' Association



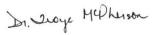
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Aaron Wudrick, Federal Director Canadian Taxpayers Federation



123,000 supporters



Dr. Troye McPherson President Canadian Veterinary **Medical Association**



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Kevin Wong, CAE, MBA **Executive Director** Canadian Water Quality Coalition



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Sean Hu **Executive Director** Chinese Business Chamber of Canada



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James Swan, MD, FRCPC Coalition of Ontario **Doctors**



2,450 members

Guy Legault President Conference for Advanced Life Underwriting



670 members

Léopold Turgeon Président-directeur général Conseil québecois du commerce de détail



5,800 members

Jeff Koller **Executive Director Electrical Contractors** Association of Ontario



Rill Brushet

Bill Brushett President and CEO Family Enterprise **Xchange**



Perrin Beatty President and Chief **Executive Officer** Canadian Chamber of Commerce



200,000 members



Stéphane Forget, MBA President and CEO of the Fédération des chambres de commerce du Québec



Fédération des chambres de commerce du Québec

139 Chambers and 50,000 businesses

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Iain J.S. Black President and CEO Greater Vancouver Board of Trade



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Federation of Mutual Fund Dealers Fédération des courtiers en fonds mutuels May

Jaye Hooper Chair of the Federation of Ontario Law Associations



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Mark Brock Chair Grain Farmers of Ontario



28,000 members

Horsen Heeley_

Warren Heeley President Heating, Refrigeration and Air Conditioning Institute of Canada



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Nancy Allan Executive Director Independent Financial Brokers of Canada



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Jeff Wachman President Institute of Advanced Financial Planners



Pierre Boucher Chief Executive Officer Mechanical Contractors Association of Canada



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Torrance Oakey

Terrance Oakey President Merit Canada



3500 members

Mark Prieditis, MD, FRCPC President

Ontario Association of Radiologists



Ontario Association of Radiologists

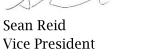
1,400 members



Dr. Nadia Alam President Ontario Medical Association



43,493 members



Progressive Contractors Association of Canada



180 members

Levi Wood President Western Canadian Wheat Growers Association





Ettore Cardarelli President Ontario Real Estate Association





Grace Sammut Executive Director Resorts of Ontario

Resorts of Ontario



Tony Elenis President & CEO Ontario Restaurant Hotel and Motel Association



11,000 members



Shanna Munro President and CEO Restaurants Canada



30 000 members



Doug Bedard, Chair



Georgina Blanas Executive Director Private Capital Markets Association of Canada



500 members



Shane Jahnke Saskatchewan Stock Growers Association



STOCK GROWERS

CASSOCIATION

600 members

John Schmeiser CEO Western Equipment Dealers Association



800 members

cc: Mr. Peter Julian, NDP Member of Parliament for New Westminster–Burnaby, Finance Critic Senator Percy Mockler, Chair of the Senate Committee on National Finance

The Honourable Pierre Poilievre, Conservative Member of Parliament for Carleton, Shadow Minister of Finance and National Capital Commission

The Honourable Wayne Easter, Liberal Member of Parliament for Malpeque, Chair of the Standing Committee on Finance

The Right Honourable Justin Trudeau, Prime Minister of Canada