

**Comparison/Changes between General Management Services (GMS) Draft RFP and Final RFP**

July 16, 2007

	<b><u>GMS DRAFT RFP</u></b>	<b><u>GMS FINAL RFP</u></b>
High Risk/Low Risk Levels of Projects	2 Risk Levels (High and Low) of projects introduced to differentiate projects based on level of risk	Risk Levels for projects removed (feed-back received was generally positive but identified as very difficult to implement).
Roles	12 specialized roles – applicable across all 10 service categories in the draft RFP	Inclusion of 3 generalist roles (Stream A) that will be evaluated together as a set in addition to the 11 specialist roles (Stream B) (addresses vendor concerns on being able to assemble a team for RFS submissions).
Service Categories	10 Service Categories	Reduced to 7 Service Categories
Project Profiles	a) Maximum of 2 Roles allowed per Project Profile b) No clear definition of Projects that are eligible for Project Profiles – and Projects <b>started after</b> Jan. 1, 2003	a) Increased to a maximum of 3 Roles allowed per Project Profile b) Clear definition given for Projects that are eligible for Project Profiles – and qualified Projects must have been <b>completed</b> since Jan. 1, 2003
Reference Form	Included as a separate form in draft RFP	Combined with Project Profile into one (1) form with the referee reviewing the Project Profile before completing Reference Form section.
Work Plan	One (1) Work Plan required per Proposal	No change

Insurance Coverage Requirements	High Risk projects - \$2M for Commercial General Liability (CGL) and Errors & Omissions (E&O) insurance coverage Low Risk projects - \$1M for CGL and E&O insurance coverage	For all projects - \$2M for both CGL and E&O insurance coverage
Certificates of Insurance	High Risk projects – to be provided before execution of Master Agreement Low Risk projects – to be provided before the execution of the Statement of Work (SOW)	All Certificates of Insurance are to be provided prior to the execution of the first Statement of Work (SOW) under the VOR Arrangement. Proponents may choose to submit Certificates of Insurance with their responses to this RFP.
Stage III Pricing Evaluation	a) Per Diem rates more than 25% above the average rate receive 0 points – and are disqualified b) Calculation of Average Rate includes all qualified bids in a Role/Level	a) Per Diem rates more than <b>50%</b> above the average rate receive 0 points – and are disqualified. b) Calculation of Average Rate does not include the lowest and highest qualified bids received for a Role/Level.
Request for Services (RFS) Stage	Value of pricing at the second stage selection process (RFS stage) evaluation is to be determined by client	MGS is considering options for weighting at second-stage selection.
Consultant's Agreement	Required to be signed by each consultant before beginning work on a Project	Requirement to sign a Consultant's Agreement removed. Terms incorporated in the Master Agreement. Confidentiality Agreement to be signed by Consultants for each Project.
Most Favoured Customer clause	Vendors required to provide written certification every six months indicating compliance with clause and MGS reserved the right to conduct audits of vendors' records	Clause modified to require an "annual pricing statement" from vendors.

Reduced Rate Ceiling	Clause included in Master Agreement that required a successful Reduced Rate bid (i.e. one (1) specific role/level) on a RFS to be extended to that Ministry for 1 year	Clause modified to allow vendors to reduce Per Diem Rates for specific projects with no requirement to maintain the reduced rate beyond that project.
Maximum Per Diem Rates	<ul style="list-style-type: none"> <li>▪ Per Diem Rates for 7.25 hours worked per day</li> <li>▪ <b>Overtime will not be paid</b></li> </ul>	<ul style="list-style-type: none"> <li>▪ Per diem rates will remain for 7.25 hours/day</li> <li>▪ Ministries will not pay more than the overall ceiling price set out in the Statement of Work</li> <li>▪ <b>Overtime will not be paid</b></li> </ul>
Intellectual Property (IP) / Limitation of Liability (LOL) clauses	No Limitation of Liability	Liability capped per the IT Consulting Services VOR Arrangements currently in place
Term of VOR Arrangement	Expires on June 30, 2008	Three (3) years + one (1) year (extension option) (beginning on/about January 1 <sup>st</sup> , 2008)
Proponent's Legal Status required to qualify for VOR Arrangement	Required to be general partnership, limited partnership, limited liability partnership or incorporation at time of submitting proposal	No change