

**CMC-Ontario / Government of Ontario
Procurement Outreach Professional Development Session
Metro Toronto Convention Centre
Agenda
June 8, 2007**

- Assume:**
- Session from 8:30 am to noon
 - 80 to 100 participants
 - 4 to 5 break out discussions held with groups of 20
 - Each break out group selects a moderator

Topic	Detailed Points to be Covered	Approximate Time	Responsibility
1. Introductions	<ul style="list-style-type: none"> - welcoming remarks - background to the situation - purpose of today's session - agenda 	15 minutes	CMC-Ontario
2. Ontario Shared Services Presentation	<ul style="list-style-type: none"> - developments in recent procurement policies and practices in consulting - logic of the vendor of record situation - how it works at present - changes that are being contemplated 	30 minutes	Ontario Shared Services
	- Q & A on Ontario Shared Services presentation	15 minutes	Audience
3. Case Study Findings	<ul style="list-style-type: none"> - how the case studies were chosen - presentation of 4 case studies; for each: <ul style="list-style-type: none"> - <i>procurement situation context</i> - <i>overview of the procurement process for 4 case studies</i> - <i>questions to be addressed in the break out groups</i> 	10 minutes (5 minutes intro, plus 2 minutes per case study plus 3 minutes for break out instructions)	Consultants
BREAK		20 minutes	

<p>4. Break Out Groups</p>	<ul style="list-style-type: none"> - break into groups of approx. 20 - each group has a moderator who facilitates - group task is to discuss: <p><i>Cases 1 – 3 Questions:</i></p> <ul style="list-style-type: none"> a) What improvements could be made by the Ministry and consultant? b) Have you experienced similar issues? c) What advice to government or consultants would you give? <p><i>Case 4 Questions:</i></p> <ul style="list-style-type: none"> a) <i>Is the VOR framework a good one?</i> b) <i>Would proponents prefer to respond to multiple RFPs?</i> c) <i>How can the VOR response be improved?</i> d) <i>Should VORs be more focused?</i> <p><i>2) Issues to be Discussed and then Presented to Plenary Session</i></p> <ul style="list-style-type: none"> a) What advice / rules of thumb work for management consultants in dealing with current procurement practices? b) What advice / suggestions would group put forth to Ontario Shared Services regarding desirable changes and continuing the dialogue? 	<p>60 minutes</p>	<p>Break Out Groups (facilitated by Consultants and Moderators)</p>
<p>6. Plenary session</p>	<ul style="list-style-type: none"> - regroup, each group reports back, taking no more than 5 minutes for their Report - (assume 5 groups = 25 minutes) - conclusion, main themes and consensus points, 15 minutes 	<p>40 minutes</p>	<p>Facilitated by Consultants</p>
<p>7. Concluding Remarks</p>	<ul style="list-style-type: none"> - objectives of CMC-Ontario's Advocacy Working Group - thanks to all for participating in this opportunity for mutual learning between OSS and CMC-Ontario 	<p>10 minutes</p>	<p>CMC-Ontario</p>